

Integral Energy Ground Line and Overhead Line Inspection

Project: Ground Line and Overhead Line Inspection

Client: Integral Energy

Location: NSW

Contract Value: AUS \$1,200,000 per annum.

Duration: September 1999 to December 2005

This contract was originally secured in September 1999 and represented an early step in our business strategy to diversify our customer base across other Australian states following the establishment of a strong Victorian base. The contract was subsequently renewed in October 2002 for a further 3 year period.

The contract is for the provision of Ground Line and Overhead Line Inspection and Treatment services for Integral Energy's Power Distribution assets. This includes the annual inspection of 40,000 poles.

The contract initially involved significant change management as the Overhead Line and Ground Line inspections, which were previously undertaken separately by staff with different skill sets, were integrated into the one inspection procedure. This integration combined with the implementation of new Portable Data Entry Units and simplification of the pole serviceability criteria has delivered major savings to Integral Energy.

The contract also provides a base for Electrix in NSW from which to expand our broad range of services in that state.



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